

***Welcome to the Research Triangle Park Region
and the 78th Annual North Carolina Association
of Insurance Professionals State Convention!***



The Triangle Insurance Professionals are excited to host the state convention in the Research Triangle Park Region which is named for the three hub cities of Raleigh, Durham, and Chapel Hill. The Research Triangle Park was founded in 1959 by leaders in academia, business and government and is the largest continuously operating research park in North America. It is well known for Discovery, Learning and Engagement just like our NCAIP State Convention.

We have many opportunities for you to discover, learn and engage which will add value to your leadership repertoire. To get started, we have been awarded a NAIW International Legacy Foundation grant to support the Certified Leadership Professional Course-Leadership 101 to be taught by Kelly Whitener. We are very appreciative of the Legacy Foundation's support. Or you may need CE credits, which you can obtain by attending "Hoarding-An Insurance Nightmare" to be taught by Chris Lupton. We will also have the CWC competition which highlights communication skills which are critical in any leadership role and the winner is sponsored by Johnson and Johnson to compete at the next level.

Our speakers will be enlightening, offering opportunities for practicing crisis management, problem solving, team management, strategic planning, and self-awareness. Keynote speaker Eric Schoolcraft, will take us on a simulated adventure requiring team decision making and problem solving during a crisis. Keynote speaker Dhiresha Marshall will show us the way in mastering difficult conversations at work and at home through self-awareness and brain based coaching. We will also have Mike Causey, North Carolina Commission of Insurance and State Fire Marshall, known for his perseverance, speak to us.

We also want to send out a big cheer of thanks to our sponsors and exhibitors. We appreciate their commitment and generosity in helping us to put on this state convention. NCAIP members always enjoy spending time with our sponsors and exhibitors during the conventions.

We hope you enjoy your state convention where you can discover, learn and engage for success.
Thanks for coming!

Paula Burgess, ARM

NCAIP Council Director 2019-2020